# Saas Company

### **OneStream Success Story**

Transition from several disparate systems to a unified OneStream application, enabling enhanced reporting capabilities across several user groups

## **Company Glance**

Our client is a SaaS provider that supports & enables boards of directors across various industries

Private	1,000	16,000
Est. Rev. \$500M-\$1B	Employees	Custome

# Challenges

- Lack of a close & consolidation system caused yearend reporting to be very time consuming
- Concerns related to accuracy of financial information given that it was prepared manually
- Disparity between actual & budget reporting made comparative reporting very difficult

"We leveraged Finit's diverse expertise & knowledge of best practices while implementing OneStream, providing our company an opportunity to improve core processes & implement new controls allowing greater accountability." - Finance Manager

# Legacy CPM

Anaplan NetSuite

Oracle HR

## Outcomes

#### One version of the truth

A centralized close & consolidation application drives controls during the close process which increases confidence in the reported balances

#### Customer & product detail

Created a separate solution for customer & product level of detail to provide reporting of activities to drive decision making

#### Custom intercompany reports

Developed custom intercompany matching reports to provide greater transparency on eliminations & balances between trading partners

# **OneStream Solution Delivered**

People Planning

Tracking & Forecasting Subscription Revenue

The OneStream XF

Platform

#### Budget vs. actual reporting

With budget & actual data in the same solution having consistent metadata, comparative reporting has become easier & straight forward

#### Driver based revenue planning

Rules & drivers were developed for planning & reporting of revenue based on amortization of subscription revenue

#### Enhanced reporting

Custom reporting for GAAP / Non-GAAP, Synergy, Constant rate, & other key metrics were developed in OneStream

